



# SEN ANNUAL SERVICE FEE

Founded in 1999, **SEN** is a collaborative co-operative owned and run by its members. It brings together a community of 70 organisations across Australia and New Zealand that include universities, student unions, guilds, associations, and sports associations that collectively represent over 1.5 million students.

- SEN** is committed to supporting its members to make student life better and empowering its members to
- deliver on their own goals.
  - be part of a community of student service professionals.
  - be recognised as valued partners in the higher education sector.



**STUDENT  
EXPERIENCE  
NETWORK**





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The annual Service Fee enables members to access a valuable, diverse and comprehensive offering, that is designed to enrich our community and support our members in creating the best student experience.

From discounted access to the sector's flagship event SENCON, to targeted workshops, access to our ever-growing resource library or the opportunity have one of your creative students crowned as one of our national competition champions.

**Benefits of the annual service fee include:**

## **SENCON**

Unlimited and significantly discounted registrations to the sector's annual flagship event, [SENCON](#)

More than 250 delegates and dozens of industry partners attend. It's big, it's bold, it's fun. Over 3 days, It offers 4 full conference streams, the [SEN Expo](#), and the SEN Awards Gala Dinner.



## **ONLINE DIRECTOR TRAINING**

Access to the [online director and governance portal](#).  
A great resource for members with student boards or committees.



## **CLUBS & SOCIETIES RESOURCES**

Access to our custom-built training resources for your clubs and societies [managers](#), and [officer bearers](#).



## **SEN MENTOR PROGRAM**

Access to our [mentoring program](#), where members help each other develop professionally and personally.





## EVENTS & NETWORKING

Free member events throughout the year, including:

- **SEN CAMP**  
(Committee and Management Planning)
- **SEN project group participation**
- **Member community online forums and webinars**
- **Facilitated campus and industry visits**

## STUDENT EXPERIENCE GRANTS

### INDUSTRY RESOURCES

Access to all areas of the [SEN website](#), regular SEN sector-specific newsletters, and private Facebook SEN Communities of Interest groups.

### RESOURCE LIBRARY

Access to the SEN resource library which includes:

- **Industry benchmarking reports**
- **Annual salary surveys**
- **Sector survey data**
- **Industry reports**
- **Document templates**
- **Position descriptions**



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## AWARDS

Access to the Student Experience Network Awards, national recognition for the best student services provided by members.



## NATIONAL CAMPUS COMPETITIONS

Give your students access to exposure, recognition, and the opportunity to compete for major prizes and industry experiences:

NATIONAL CAMPUS MUSIC COMPETITION

NATIONAL CAMPUS PHOTO COMPETITION

NATIONAL CAMPUS WRITING COMPETITION



## BARISTA COMPETITION

Our national competition showcasing the best in coffee on campuses, with the national final held at SENCON

### Other benefits include:

- Access to large scale marketing & promotional campaigns.
- Preferential support from product & service providers, recognising the national status of SEN
- Support for student engagement activities.
- Access to regularly updated member directories.
- Amplified marketing positioning, such as free media kit advertising on the SEN website.
- Training & professional development opportunities & discounts through recognised industry specialists.
- Discounted SEN professional consulting services. These include business reviews, selection panel participations & one-on-one coaching and advice.



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## ANNUAL SERVICE FEE

The Annual Service Fee is calculated on student enrolments and the financial benefit of the member's previous year of membership at time of issue.

All of this, plus **BUYING POWER!**

Your fee also provides access to SEN-negotiated discounts, rebates and support on goods and services. This comes with being part of an aggregated \$30M of group contracts and agreements. In total, SEN is currently worth more than a combined \$2.5M of quantified financial benefits to its members each year.

ANNUAL SERVICE FEE	UP TO 10,000 STUDENT NUMBERS	10,001-20,000 STUDENT NUMBERS	20,001-30,000 STUDENT NUMBERS	30,001-40,000 STUDENT NUMBERS	40,001-60,000 STUDENT NUMBERS
UP TO \$15,000 pa FINANCIAL BENEFIT	\$1,655	\$1,655	\$1,655	\$1,655	\$1,655
\$15,001 - \$45,000 pa	\$1,655	\$3,315	\$3,315	\$3,315	\$3,315
\$45,000 - \$150,000 pa	\$3,315	\$3,315	\$4,965	\$4,965	\$4,965
\$150,001 - \$300,000 pa	\$4,965	\$4,965	\$4,965	\$6,625	\$6,625
\$300,000+	\$6,625	\$6,625	\$6,625	\$6,625	\$8,285

excludes GST